COST AND FINANCIAL IMPACT OF EQUINE INFLUENZA ON QUEENSLAND HARNESS RACING

Presented by

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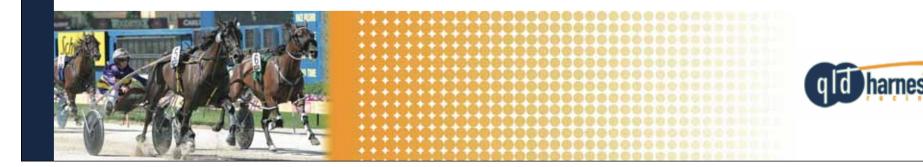
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FINANCIAL IMPACTS ON RACING

- Decline in revenue
- Reduction in payment of direct costs prize money, driver's fees, tote commissions
- Immediate turnout of product 40%
- CHAPs provided
- Return to racing



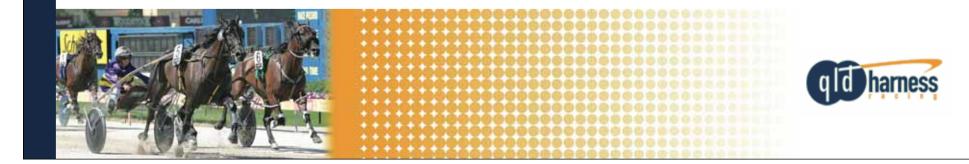
FINANCIAL IMPACTS ON PARTICIPANTS

Satisfactorily compensated

- Trainers $\sqrt{}$
- Owners $\sqrt{}$
- Control Body $\sqrt{}$

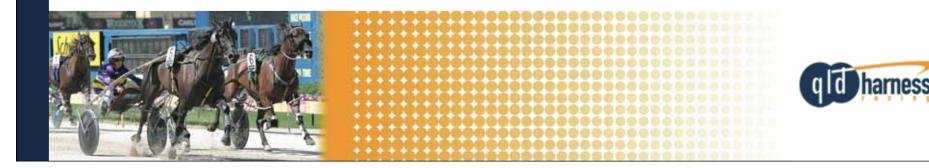
Compensation outstanding

- Drivers X
- Breeders X
- Clubs X



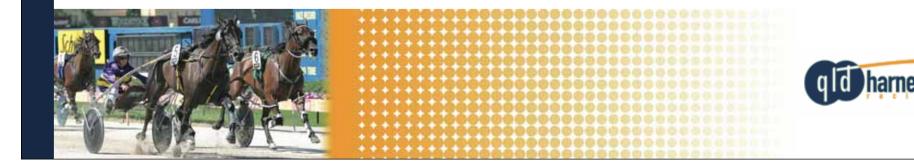
PARTICIPANT IMPACTS – TRAINERS AND OWNERS

- Losses incurred through loss of prize money and training fees
- Funding received compensated
 - o CHAPs distribution v Industry revenue paid
 - $\circ\,$ Two key sub groups
 - Top 20% of horses
 - Lost in excess of \$800,000
 - 65% of horses
 - Earnt more in CHAPs than 2006/2007 prize money
 - Combined the groups as a whole satisfactorily compensated



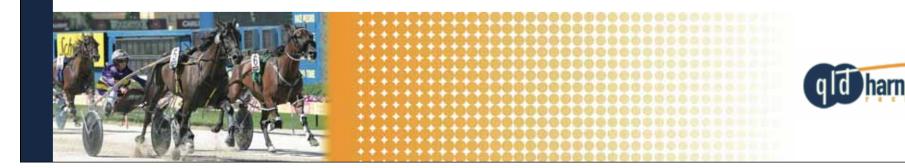
PARTICIPANT IMPACTS – QHRB

- Loss of turnover revenue
- Reduction in direct costs
 - Prize money (including committed additional prize money on return to racing
 - Tote commissions to clubs
 - Driver's fees
- Increased costs due to EI



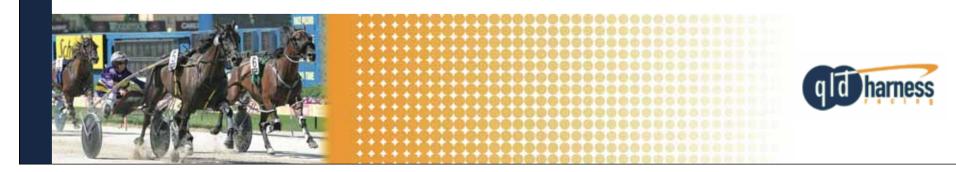
PARTICIPANT IMPACT – HARNESS RACING CLUBS

- Strict bio-security measures
- Return to racing promotions
- Collective loss of approximately \$350,000
- Awaiting non profit grant response



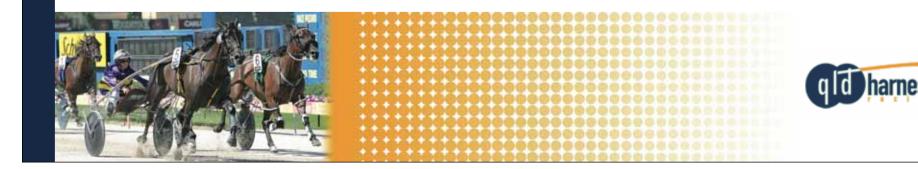
PARTICIPANT IMPACT – DRIVERS

- Driver/Trainer supported through the CHAPs program
- "Driver Only" not supported
- Lost in excess of \$150,000



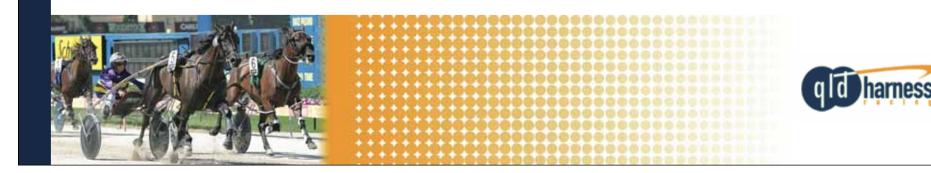
PARTICIPANT IMPACT BREEDERS

- 4 commercial studs
- Loss in excess of \$1.2 million
- NO reasonable funding provided
- \$250,000 Breeders bonus initiative of the QHRB



PARTICIPANT IMPACT – CHAPs

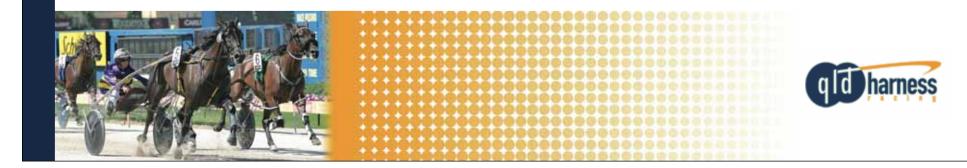
Approximate distribution of CHAPs
Qld Harness carers received
Harness carers received
Harness carers received
11.1% of CHAPs
Pleasure and performance
Thoroughbreds
72.4% of CHAPs



PARTICIPANT IMPACT – CHAPs cont'd ..

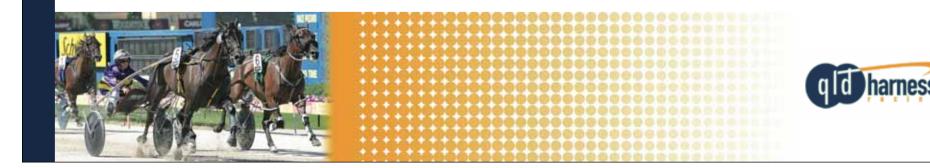
- Discretionary fund retained by thoroughbreds to meet outstanding group losses continues to be sought for Harness industries
- Amount of CHAPs funding received relative to 2006/2007 annual prize money

Qld Harness	58%
Qld Thoroughbreds	64%
NSW Thoroughbreds	68%



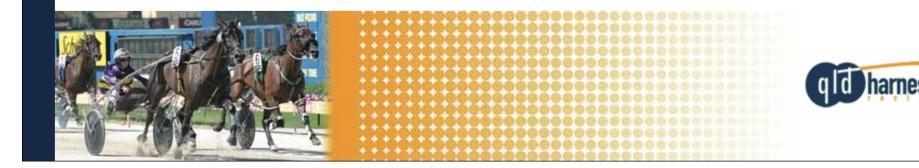
BUSINESS MITIGATION ACTION

- Breeder Scheme \$250,000 initiative
- Redirection of employment costs
 - 1. Vaccinations
 - 2. Hot line support
 - 3. CHAPs processing



BUSINESS MITIGATION ACTION cont'd..

- State Government Employment Assistance Scheme
 - 1. Sub-letting office space
 - 2. Provision of IT and communication facilities
 - 3. Motor Vehicles



EQUINE INFLUENZA

